

MARK E. MANIGAN
President and Chief Executive Officer

#### Via Electronic and Overnight

February 26, 2025

Mr. Michael Kennedy, J.D.
Executive Director
Certificate of Need and Licensing
New Jersey Department of Health, State of New Jersey
120 South Stockton Street, 3rd Floor
Trenton, NJ 08608

Re: Monmouth Medical Center

Certificate of Need #2024-04352-13;01

Dear Mr. Kennedy:

Thank you for reviewing our application and subsequent Completeness Question responses for the relocation of select services to a new proposed second campus. We have reviewed the completeness questions dated December 17, 2024, and our responses are provided in a questions and answer format as **Attachment A**. Please note, we have taken this opportunity to make certain scope changes to align with the Department's interpretation of the rules specific to the relocation of a general hospital. Included in our Completeness Question responses are revised sections of the CN narrative and forms that reflect these changes in **Exhibit 1A-1C**.

Enclosed in the overnight mailing are five (5) hard copies and a memory stick with the electronic copy.

We appreciate the Department's consideration of our application to enhance the existing services offered by Monmouth Medical Center to the many communities seeking care at our facilities. Should you have any questions or require additional information, please do not hesitate to contact Mr. Carney or me directly at (732) 418-8054 or <a href="mailto:Tamara.Cunningham@rwjbh.org">Tamara.Cunningham@rwjbh.org</a>.

Sincerely,

cc:

Tamara Cunningham

Eric Carney, President and Chief Executive Officer,

Monmouth Medical Center and Monmouth Medical Center Southern Campus

Bailey Warmack, Director System Development and Planning, RWJBH

Jeff Kasko, Team Leader, DOH

#### **CERTIFICATE OF NEED REVIEW - COMPLETENESS QUESTIONS DECEMBER 17, 2024**

NAME OF APPLICANT:

Monmouth Medical Center

**CERTIFICATE OF NEED NUMBER:** 

2024-04352-13;01

NAME OF REVIEWER:

Jeff Kasko

**REVIEWER'S TELEPHONE NUMBER:** 

(609) 292-6552

**REVIEWER'S EMAIL ADDRESS:** 

Jeff.Kasko@doh.nj.gov

#### **Summary of Application and Completeness Question 3 Response:**

A full review Certificate of Need ("CN") application has been submitted by Monmouth Medical Center, Inc. ("MMC") to relocate selected services from its existing, licensed acute care hospital facility in Long Branch ("MMC Long Branch") to a new, second acute care hospital building located five miles away on the old Fort Monmouth in Tinton Falls ("Tinton Falls Campus"). The proposed result would be the operation of two hospital "campuses" (Long Branch and Tinton Falls) by a single licensed hospital entity.

Responses to CN completeness questions were received by the Department of Health's ("DOH") Certificate of Need and Licensing program on June 28, 2024. On December 17, 2024, DOH subsequently asked ten (10) additional clarifying questions. It is understood that these questions and all responses provided by the applicant will be made part of the CN application. The applicant has repeated these ten (10) questions and provided its response below in Q & A format. Further, the applicant has revised the project scope and details these changes in the responses and in attached Exhibits.

#### **Completeness Questions and Responses:**

1) The responses received did not clearly identify regulatory justification for submitting this application outside the review process for new general hospitals as explained in N.J.A.C. 8:33-4.1. Please explain why MMC did not petition for a new hospital as required by N.J.A.C. 8:33 and provide any further regulatory justification for approving this proposed new hospital outside of the general healthcare policy and case law justifications cited in your responses.

#### Response:

In view of the intent of the question, the applicant has determined to make the following changes to the scope of its project to align with the New Jersey Department of Health's (NJDOH) interpretation of the rules specific to the relocation of a general hospital. Please see revised sections of the above reference CN narrative and forms. These changes are attached in Exhibit 1A - 1C.

The proposed changes in the CN application project scope, as outlined in Exhibit I, calls for an existing general hospital to relocate the majority of its acute care services to a new campus ("Tinton Falls Campus") while maintaining a satellite emergency room (SED), an observation unit with 24 beds, inpatient psychiatric beds and outpatient psychiatric services, clinics, outpatient surgical and imaging services at the MMC Long Branch campus to ensure access is sustained to residents of this community. The scope change still represents a reduction in total hospital acute care beds in the region. N.J.A.C. 8:33-4.1. is descriptive to the review cycles and submission dates and provides for a call schedule with specific reference to new general hospitals and not the relocation of service by an existing general hospital. The applicant, MMC, represents one institution, and the proposed project is accomplished by one institution, consistent with the definition of hospital as found at N.J.A.C. § 8:43G-1.2 (Definitions). The stated definition of 'hospital' at N.J.A.C. § 8:43G-1.2 specifies that a hospital can operate multiple facilities. Specifically, N.J.A.C. § 8:43G-1.2 states:

"Hospital" means <u>an institution</u>, whether operated for profit or not, whether maintained, supervised or controlled by an agency of the government of the State or any county or municipality or not, which maintains and <u>operates facilities</u> for the diagnosis, treatment or care of two or more non-related individuals suffering from illness, injury or deformity and where emergency, out-patient, surgical, obstetrical, convalescent or other medical and nursing care is rendered for periods exceeding 24 hours.

There is no law, regulation or case stating that an existing hospital cannot apply to organize its facilities and services into multiple campuses. The DOH previously has recognized that licensed hospitals may own and operate multiple facilities at different locations, including remote acute care and emergency services; the applicant provided three specific examples in the applicant's response dated June 28, 2024. Examples of previous approved and recognized separate campuses for both acute and emergency services include:

- Monmouth Medical Center Southern Campus operates its psychiatric beds at a Toms River location separate and apart from its Lakewood site (Hospital License #11502).
- Trinitas Regional Medical Center maintains its psychiatric beds and psychiatric emergency services at the New Point Campus located at 665 E. Jersey Street, whereas its other licensed services are located at 225 Williamson Street.
- In 2010, the Department provided a certificate of need approval (CN# ER 100506-07-01) for a
  proposed project in which Newark Beth Israel Medical Center would relocate a number of
  intermediate neonatal beds to the Christ Hospital campus and operate a remote unit.
- Capital Health operates a Satellite Emergency Services at the hospital site of Deborah Heart and Lung Center and there are multiple SEDs licensed in New Jersey.
- 2) MMC operates a Southern Campus that is separately licensed with its own administrative staff. Please explain how the proposed Tinton Falls campus differs from this and does not require a separate license and hospital administrative team.

#### Response:

With the revised scope, the applicant would expect the MMC Long Branch (License # 11304), be relocated to the Tinton Falls location and contain remote psychiatric services and a comprehensive ambulatory care site license would be issued by the Department for services remaining at Long Branch. The Tinton Falls campus would share the same Centers for Medicare & Medicaid Services ("CMS") certification Number ("CCN") in a consolidated fashion with MMC Long Branch. It should be noted that there are examples of multicampus hospitals across the country and even in New Jersey. For example, Inspira Medical Center Elmer (Salem County) operates as a multicampus Hospital under one Medicare Provider number (consolidated) with a secondary campus of Inspira Medical Center Mullica Hill (Gloucester County).

Monmouth Medical Center Southern Campus ("MMC SC"), formerly Kimball Medical Center, was a separately licensed hospital operated by Kimball Medical Center, Inc., a separate New Jersey non-profit corporation that merged with and into MMC on May 1, 2014. The Department provided its authorization for MMC to operate the separately licensed hospital renamed as Monmouth Medical Center Southern Campus. MMC SC maintained its existing and separate provider numbers post-merger. As a result, after the corporate merger, there is one corporate legal entity for both MMC Long Branch and MMC SC hospitals, with one Board of Trustees and one President and CEO who oversees both separately licensed hospitals. The Department granted waivers for consolidated personnel for both separately licensed

hospitals, inclusive of one Medical Records Director, one quality assurance program provided by MMC Long Branch, and one Director of Respiratory Therapy services amongst others. MMC SC has a chief administrative officer, Dr. Philip G. Passes, on site at the Lakewood campus who reports into the President and CEO of MMC. DOH licensed facilities have a designated administrator and a separately licensed or remote location such as the proposed re-configured Long Branch campus would have the same form of site administrative leadership to the relocated Hospital in Tinton Falls.

3) The definition and designation types of hospitals can be found In N.J.A.C. 8:43G-1.2 and 1.3. Please provide statutory, regulatory, and/or case law supporting your assertion that the new facility being constructed on a secondary campus does not fall within the definition of a hospital, or that permits two hospitals to operate under one license.

#### Response:

Please see the applicant's response to Question 1. The applicant has revised the project scope.

- Pursuant to N.J.A.C. 8:33-3.4(a)3, for services for which there is a specific licensed bed complement, the relocation of a portion of a facility's licensed beds or the entire service from one licensed facility, the sending facility, to another licensed facility, the receiving facility.
  - a. Please identify the name and license number of the sending facility.
  - b. Please identify the name and license number of the receiving facility.

#### Response:

The proposed project calls for the relocation of certain services by the same provider, MMC Long Branch (license #11304), as both the sending and the receiving facility. MMC Long Branch holds the license for services and designations to be provided at the Tinton Falls campus. There are no new services or new designations requested by the applicant for this campus expansion. MMC Long Branch, as the sender and the receiver, was specified in the original application submission as a response for N.J.A.C. § 8:33-3.4 ii. The language in the regulation is specific to the sending and receiving facility and not to a sending and receiving license. N.J.A.C. § 8:43-1.2 defines "Facility" as a general acute care, special or psychiatric hospital licensed pursuant to this chapter. As noted in our response to Question 1, a general acute care hospital can have multiple facilities at different locations covered by one hospital license. In the revised application scope, the hospital license and all acute care (except for psychiatric inpatient beds) will move to the Tinton Falls campus.

The original application submission responses with respect to N.J.A.C. § 8:33-3.4 ii and N.J.A.C § 8:33-3.4 iii are provided below.

#### § 8:33-3.4 Changes in licensed beds and/or services

ii. The <u>receiving facility</u> shall already hold a license for the category of beds proposed for relocation. The Commissioner may, in the case of proposed bed relocations, waive this requirement when the receiving facility is the site of a general hospital proposed or approved for closure in the previous 12 months, if the Commissioner makes a finding that such approval will not reduce quality of care associated with the beds;

This Certificate of Need application requests the relocation of select services by the same licensed provider as the sender and the receiver of acute care services to a new location 5 miles away and the development of a replacement hospital on this site. However, the original hospital site will

continue to provide a satellite emergency department, an observation unit with 24 beds for emergency and same day surgery patients as needed, inpatient and outpatient behavioral health services, clinics, imaging and outpatient surgery.

iii. The relocation shall not have an adverse impact on the ability of the population currently being served in the sending facility's service area to access the same types of service or bed complement as those proposed for relocation;

The proposed relocated hospital facility will enhance access for the majority of communities served by the hospital. The hospital will remain in the same county and in the same planning region. Indeed, as noted, the two campuses will be only five miles apart. The new location is accessible from major transportation routes, including the Garden State Parkway and Route 35. A transportation service will be available between the existing and new campus to facilitate access for patients and staff who utilize public transportation.

5) Please provide which specific section and subsection of N.J.A.C. 8:33-3.4 you believe applies to the facility's proposed construction.

#### Response:

N.J.A.C. § 8:33-3.4 (Changes in licensed beds and/or services) applies to a proposed relocation of certain services and calls for an expedited CN to review relocations of services within the same planning region that fall under the CN rules. This subsection does not address construction of facilities, which does not require CN approval. The majority of MMC Long Branch's services proposed for relocation do not fall under CN rules (e.g., OB, medical/surgical beds, pediatrics and ICU/CCU beds). Pediatric Intensive Care beds ("PICU") and Special Services of Perinatal services including neonatal intensive and intermediate care services ("NICU") and specialty acute care children's hospitals are subject to CN. NICU and PICU are also bed related service requirements of Designated Children's Hospitals. NICU and OB are bed related services of the Regional Perinatal Center designation. The following criteria will apply to changes in licensed beds.

N.J.A.C. § 8:33-3.4 (3) relates to services for which there is a specific licensed bed complement, the relocation of a portion of a facility's licensed beds or the entire service from one licensed facility (sending facility) to another (receiving facility) located within the same planning region and requires a certificate of need, which shall follow the expedited review process, unless the beds or service at issue are otherwise exempt from the certificate of need requirement in accordance with these rules.

N.J.A.C. § 8:33C-1.3 (Certificate of need) applies to the instituted, constructed or expansion of perinatal services but does not prohibit the relocation of existing designations/services. See full text of N.J.A.C. quoted below. Further N.J.A.C. § 8:33C-3.3 limits the scope of CN requirements to change in designation. MMC Long Branch is not requesting a change in designation or initiating a new service/designation. Rather, the applicant is seeking to relocate the bed related designation under N.J.A.C. § 8:33-3.4 (3). Moreover, the DOH has historically approved designations that have been part of hospital replacement projects.

#### N.J.A.C. § 8:33C-1.3 Certificate of need

(a) In accordance with N.J.S.A. 26:2H-1 et seq., and amendments thereto, a MCHC or perinatal services shall not be instituted, constructed or expanded except upon application for, and receipt of, a certificate

of need issued by the Commissioner in accordance with this chapter, N.J.A.C. 8:33 and N.J.S.A. 26:2H-1 et seq.

§ 8:33C-3.3 Certificate of need application requirements applicable to acute care hospitals are limited by scope to providers seeking and/or requesting a change of the following designations as defined in N.J.A.C. 8:33C-1.2:

- 1. Community Perinatal Center-Birth Center;
- 2. Community Perinatal Center-Basic;
- 3. Community Perinatal Center-Intermediate;
- 4. Community Perinatal Center-Intensive; and
- 5. Regional Perinatal Center.
- 6) Please identify how the hospital's designations (Regional Perinatal Center, Children's Hospital, Primary Stroke Center) will operate at both locations under N.J.A.C. 8:84G and why a CN is not necessary under N.J.A.C. 8:33.

#### Response:

The obstetrical and pediatric inpatient services will be provided at the Tinton Falls campus inclusive of the Children's Hospital and Regional Perinatal Center designation. Stroke services supporting the Stroke Center also will be provided at the relocated hospital facility in Tinton Falls. Policies to ensure stroke, obstetrics, pediatric patient are cared for at the appropriate site will be developed to triage and transfer. Stroke services are exempt from CN and require only a licensure process.

The Children's Hospitals designation requires Pediatric Intensive Care Beds. See N.J.A.C. § 8:43G-22A.6 (Essential special care services): (a) By October 21, 2003, all licensed children's hospitals shall operate a pediatric intensive care unit in accordance with N.J.A.C. 8:43G-22. The Children's Hospital subchapter further specifies the requirement of neonatal intensive and intermediate bassinets. MMC Long Branch currently operates five (5) Pediatric Intensive Care beds, twenty-three (23) Neonatal Intensive Care bassinets and eight (8) Neonatal Intermediate Care bassinets. MMC believes that relocation of CN covered services/designations from one site to another requires a CN approval and submitted a full review application on April 1, 2024, to request review and approval of the proposed project. This was in response to N.J.A.C. § 8:33-3.4, as provided below in the original submission. Meanwhile, the relocation of an entire service from one licensed facility to another site requires a CN, which shall follow the expedited review process. The entire bed related services of both the Children's Hospital and Regional Perinatal Centers are being relocated to replacement facilities within the same planning regional, and given the scope of multiple relocated services and the majority of acute care beds to be relocated from Long Branch to Tinton Falls campus, the applicant submitted a Full Review application.

#### § 8:33-3.4 Changes in licensed beds and/or services

3. For services for which there is no specific licensed bed complement, relocation is not permitted, unless the service is otherwise exempt from the certificate of need requirement in accordance with those rules. For services for which there is a specific licensed bed complement, the relocation of a portion of a facility's licensed beds or the entire service from one licensed facility (sending facility) to another (receiving facility) located within the same planning region requires a certificate of need and shall follow the expedited review process, unless the beds or service at issue are otherwise exempt from the certificate of need requirement in accordance with these rules. The application shall be considered pursuant to the following criteria: i. The relocation shall take place within the same planning region where the sending facility is located;

MMC Long Branch's relocation of the majority of services and beds, and its general acute care hospital license, to the Tinton Falls campus requires review through the full review process. The new acute care campus for relocated services is located within the same county, the same planning region and is a short distance (5 miles) from the existing hospital campus.

7) Please confirm which required hospital services, including an Emergency Department, will be provided at the new Tinton Falls facility.

#### Response:

The Mandatory services outline in N.J.A.C. § 8:43G-2.12 are listed below with an anticipated service provision.

- (a) All general hospitals applying for licensure shall provide the following professional departments, services, facilities, and functions:
- **1. Administration** There will be one administration with an onsite administrator at both the Long Branch and Tinton Falls campuses that ultimately report to the President and CEO of MMC.
- 2. Anesthesia Department There will be one Anesthesia Department with onsite Anesthesia services at both Long Branch and Tinton Falls. At all times, an anesthesiologist will be on-site or on-call and available to reach each campus of the hospital within 30 minutes under normal transportation conditions.
- **3. Blood Bank -** There will be Blood Bank services at the Tinton Falls Campus. The Long Branch SDS program will operate under required rules for this service.
- 4. Central Supply There will be onsite Central Supply services at both campuses.
- **5. Clinical and Pathological Laboratories** There will be onsite laboratory services at both campuses requisite to the level of services being provided at the campus.
- 6. Dietary Services There will be onsite dietary services at both campuses.
- 7. Discharge Planning There will be onsite discharge planning services at the Tinton Falls campus.
- **8. Emergency Department -** There will be emergency Department at Tinton Falls and a SED at the Long Branch site campus.
- **9. Employee and Occupational Health -** There will be employee health services provided for both campuses.
- **10. Electrocardiogram Laboratory** There will be onsite ECG/EKG services at both campuses with at least one room designated for this service.
- 11. Housekeeping and Laundry Services There will be onsite housekeeping and laundry services at both campuses with one designated director to oversee the service.
- **12. Infection Control and Sanitation -** There will be a hospital epidemiologist to oversee both campuses with an infection control professional onsite at both campuses.
- 13. Medical Library There will be onsite access at both campuses to the Medical Library.
- **14. Medical Records -** There will be onsite access at both campuses to the Medical Records overseen by a full-time medical records director.
- **15. Medical/Surgical Service** There will be medical/surgical facilities at the Tinton Falls Campus. An Observation unit with 24 beds will be available at the Long Branch Campus to care for emergency and same day surgery patients as needed .**16. Medical Staff** There will be one medical staff that covers both campuses.
- 17. Morgue and Autopsy Facilities There will be morgue facilities at Tinton Falls.
- 18. Nursing Service There will be the provision of nursing services at both campuses.
- 19. Out-Patient and Preventive Services, including regularly scheduled clinic services for medically indigent patients There will be the provision of clinic services through service agreements with FQHCs for both campuses. Specialty clinics will remain in Long Branch.
- 20. Pharmacy Department There will be onsite pharmacy services available at both campuses.

- **21. Physical and Occupational Therapy -** There will be onsite PT/OT services at the Tinton Falls with contracted services available as needed to serve the Long Branch Campus.
- **22. Physical Plant and Maintenance** There will be onsite facilities management services at both campuses.
- **23. Post Anesthesia Care Unit -** There will be onsite post anesthesia care services/facilities the Tinton Falls Campus with post recovery services provided to support the SDS program at the Long Branch Campus.
- 24. Quality Assurance There will be one quality assurance program covering and reviewing both campuses.
- 25. Radiology There will be onsite radiology services at both campuses.
- **26. Respiratory Therapy Services -** There will be onsite respiratory services at both campuses under one program leadership.
- **27. Social Work Department** There will be onsite social work services at both campuses under one program leadership.
  - Please explain how personnel that are required to be on site pursuant to various regulations can be on site at the same time at both the Long Branch and Tinton Falls locations.

#### Response:

See our response to Question 7. The two campuses will each have on-site personnel to meet all required licensing regulations for services that require on site presence or availability on call, including an administrator, anesthesiologist, nursing leader, and radiology tech. The applicant will seek waivers for shared Directors that do not require an on-site presence and where, in doing so, would have no detriment impact on patient care services. These would be similar to those approved for MMCSC as described in our response to Question 2 (e.g., a shared Medical Records Director).

9) Will the hospital require one Joint Commission certification or two certifications for both campuses?

#### Response:

Both the Long Branch and the Tinton Falls campus can be covered under one Joint Commission accreditation program. A multi-campus organization may be described as having multiple locations - inpatient and/or outpatient - at which care, treatment and services are provided, and all locations operate under a single CMS CCN. Joint Commission accreditation aligns with CMS CCNs.

When multiple hospital locations operate under a single CMS CCN, they can be considered as a single entity for Joint Commission accreditation purposes, meaning a single accreditation process can be used to evaluate all the hospital facilities covered under that CCN, even though they may be separate physical locations; however, each location must still meet all the necessary Joint Commission standards

10) Will the hospital require one Centers for Medicare & Medicaid Services number or two numbers for both campuses?

#### Response:

There will be one CMS CCN for both campuses.

# Exhibit 1A CN3 Application Section F Project Summary Revisions

For ease of review, only amended paragraphs are provided below with reference to location found in the original application submission.

#### F. PROJECT SUMMARY

#### Project Summary page 13, paragraph 7

The Long Branch Hospital Campus will continue to provide key services including a Satellite Emergency Department, outpatient services, an observation unit with 24-beds for emergency and same day surgery patients as needed, all inpatient and outpatient behavioral health services, outpatient surgical services in the Cranmer Surgery Center with four operating rooms, clinics, and a-full array of imaging services. MMC remains committed to the residents and City of Long Branch. This commitment extends to supporting the creation of a vibrant community around the hospital services provided at the Long Branch campus. A transportation service will be provided from the Long Branch site to the Tinton Falls campus for easy access of patients, their families/caregivers and staff who may rely on public transportation.

#### Project Summary page 15, paragraph 5

Licensed capacity will change with implementation of this proposed project to be more aligned with current and expected future demand. Medical surgical beds will be reduced from 318 beds to a total of 90 beds located at the Tinton Falls campus. An observation unit will remain at the Long Branch campus with 24 observation beds to provide continued access for Long Branch residents. The inpatient average daily census for medical/surgical inpatients were approximately 79 patients for 2022. ICU/CCU beds will increase from 28 to 36 beds; acuity adaptable use will be requested to serve step-down and as surge capacity for medical/surgical patients. Obstetrical beds will increase from 54 beds to 70 beds (64 postpartum and 6 antepartum beds). A 40 bed Neonatal Unit will serve Level III and Level II services to meet current licensed capacity of 31 beds and subject to increase when there is a future certificate of need call. A 16 Bed Pediatric Unit with acuity adaptable beds will be provided with licensed pediatrics beds reduced from 15 pediatric beds to 11 pediatric beds, and acuity adaptable PICU beds will be sustained at 5 beds.

#### Project Summary page 15, paragraph 7

The use of acuity adaptable beds design will assure capacity to meet the highest acuity needs while building an infrastructure that is expected to operate more effectively and efficiently. Acuity adaptable beds, provision of medical/surgical and observation beds, and the fact that all beds are private and not gender dependent, will ensure sufficient capacity to meet our patients' current and future demands for services in new, state-of-the-art patient care rooms providing enhanced healing environments. Additionally, there is room for additional capacity at both sites should population demands require expansion.

### Exhibit 1B

CN-3 Application Section I, J and L1 Revisions

Section I
I. OPERATING
PROJECTIONS

1. Revenues (Report in 000's):

\$2,597,962 \$1,721,854 \$1,448,724 \$1,149,237 2032 \$ 800,254 \$ 822,388 \$ 75,854 \$ 22,134 \$2,513,053 \$1,401,376 \$1,111,677 \$1,669,119 2031 \$ 770,289 \$ 791,778 \$ 73,645 \$ 21,489 \$1,075,306 \$2,430,832 \$1,355,526 \$1,617,920 2030 \$ 741,412 \$ 762,275 \$ 71,500 \$ 20,863 (Through Second Year After Project Completion) \$1,303,432 \$2,337,413 \$1,568,213 \$1,033,981 2029 \$ 699,783 \$ 720,039 \$ 69,417 \$ 20,255 Projected Years Ending \$1,255,233 \$2,250,979 \$1,519,953 \$ 995.746 2028 \$ 663,630 \$ 683,296 \$ 67,395 \$ 19,665 \$1,213,038 \$2,175,311 \$1,473,099 \$ 962,273 2027 \$ 636,780 \$ 655,873 \$ 65,432 \$ 19,093 \$1,183,389 \$2,122,142 \$1,427,609 2026 \$ 938.753 \$ 631,006 \$ 649,543 \$ 63,527 \$ 18,537 \$1,132,623 \$2,031,105 \$1,369,290 2025 \$ 898,482 \$ 600,732 \$ 618,556 \$ 61,083 \$ 17,824 \$1,099,634 \$1,971,947 \$1,327,183 \$ 872,313 2024 \$ 608,610 \$ 585,460 \$ 59,304 \$ 23,150 Current Year Projection \$ 861,438 61,173 \$1,090,255 \$1,951,694 \$1,357,936 532,585 22,079 554,664 2023 69 69 6/3 2 Most Recent Actual Years Ended (Audited) \$1,769,187 \$1,268,194 \$1,014,863 \$ 754,324 2022 \$ 448,668 \$ 468,232 \$ 52,325 \$ 19,564 \$1,712,994 \$1,011,413 \$1,227,808 \$ 701,581 2021 \$ 440,665 \$ 461,536 \$ 44,522 \$ 20,872 **Outpatient Services** Total Net Operating Revenues Net Patient Service Revenues Service Revenues Inpatient Services Other Operating Revenues Allowance for Charity Care **Total Patient** Contractual Allowances Category

2. Expenses (Report in 000's):

	2 Most Box	2 Most Bosont Actual	Current				Proje	Projected Years Ending	nding			
Category	Years End	Years Ended (Audited)	Year Projection			(Thro	ugh Second	Year After Pı	(Through Second Year After Project Completion)	tion)		
	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
Salaries, Wages & Professional Fees (Including Contracted Services and Fringe Benefits)	\$ 183,544	\$ 216,759	\$ 220,339	\$ 196,562	\$ 202,282	\$ 212,764	\$ 216,685	\$ 223,185	\$ 230,325	\$ 240,159	\$ 250,353	\$ 260.920
Interest:	111111111	111111111	ШШШ	111111111	111111111	ШШШ	IIIIIIIII	HHIIII	111111111	111111111	111111111	111111111
a. Current Interest	\$ 7,771	\$ 8.546	\$ 8,359	\$ 8,648	\$ 8,932	\$ 8,773	\$ 8,203	\$ 7,860	\$ 7,402	\$ 6,919	\$ 6,714	\$ 6,489
b. Project Interest		- \$	٠ -	. \$	\$ 5,750	\$ 18,163	\$ 29,884	\$ 40,411	\$ 43,498	\$ 42.746	\$ 41,956	\$ 41,126
c. Total Interest	\$ 7,771	\$ 8,546	\$ 8,359	\$ 8,648	\$ 14,682	\$ 26,936	\$ 38,087	\$ 48,271	\$ 50,900	\$ 49,665	\$ 48,669	\$ 47,615
Depreciation:	ШШП	пини	HHIIII	IIIIIIIII	ППППП	111111111	111111111	111111111	111111111	111111111	HHHHH	111111111
a. Current Depreciation	\$ 15,462	\$ 22,444	\$ 17,605	\$ 17,293	\$ 17,927	\$ 17,569	\$ 17,316	\$ 17,066	\$ 16,819	\$ 16,574	\$ 16,332	\$ 16,092
b. Project Depreciation	\$	s	÷	· ·	· ·	\$ 7,667	\$ 7.667	\$ 7,667	\$ 35,211	\$ 35,211	\$ 35,211	\$ 35,211
c. Total Depreciation	\$ 15,462	\$ 22,444	\$ 17,605	\$ 17,293	\$ 17,927	\$ 25,235	\$ 24,983	\$ 24,733	\$ 52,030	\$ 51,785	\$ 51,543	\$ 51,303
Bad Debt Provision	\$	- \$	\$	-	ر. د		- \$			1	1	1
Supplies and Other Expenses	\$ 251,355	\$ 249,388	\$ 254,143	\$ 289,726	\$ 297,498	\$ 321,955	\$ 326,305	\$ 341,746	\$ 362,114	\$ 381,569	\$ 394,555	\$ 407,994
Total Operating Expenses	\$ 458,132	\$ 497,137	\$ 500,446	\$ 512,230	\$ 532,390	\$ 586,891	\$ 606,060	\$ 637,935	\$ 695,370	\$ 723,179	\$ 745,120	\$ 767,832
Net Income From Operation	\$ 3,404	\$ (28,905)	\$ 54,218	\$ 96,380	\$ 86,166	\$ 62,652	\$ 49,813	\$ 45,361	\$ 24,669	\$ 39,096	\$ 46,658	\$ 54,556
Non-Operating Income	\$ (86)	\$ (338)	\$ (1,130)	· \$	· ·	٠,	, ss	· •	۰,	· •	· •	 €
Surplus (or Deficit)	\$ 3,318	\$ (29,243)	\$ 53.088	\$ 96,380	\$ 86,166	\$ 62,652	\$ 49,813	\$ 45,361	\$ 24,669	\$ 39,096	\$ 46,658	\$ 54,556
							!					

1) Patient Mix by Sources of Revenue (Report in 000's)

	2 Most Recent Actual	ent Actual	Current				Proje	Projected Years Ending	nding			
Category	Years Ended (Audited)	d (Audited)	Year Projection			(Thro	ugh Second	Year After Pr	(Through Second Year After Project Completion)	tion)		
	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
Medicare	\$ 616,567	\$ 633,479	\$ 707,678	\$ 709,413	\$ 730,695	\$ 763,446	\$ 782,574	\$ 809,795	\$ 840,890	\$ 874,498	\$ 904,077	\$ 934,623
Medicaid	\$ 389,549	\$ 432,418	\$ 466,271	\$ 474,511	\$ 488,747	\$ 510,653	\$ 523,447	\$ 541,655	\$ 562,454	\$ 584,934	\$ 604,718	\$ 625,150
Blue Cross	\$ 305,175	\$ 308,184	\$ 358,508	\$ 354,679	\$ 365,320	\$ 381,694	\$ 391,257	\$ 404,867	\$ 420,413	\$ 437,216	\$ 452,004	\$ 467,276
Commercial Insurance	\$ 287,704	\$ 281,032	\$ 267,736	\$ 284,328	\$ 292,858	\$ 305,985	\$ 313,651	\$ 324,561	\$ 337,024	\$ 350,494	\$ 362,349	\$ 374,592
Self-Pay	\$ 62,386	\$ 57,691	\$ 68,161	\$ 71,676	\$ 73.826	\$ 77,135	\$ 79.068	\$ 81,818	\$ 84,960	\$ 88,355	\$ 91,344	\$ 94,430
Indigent	\$ 32,344	\$ 34,464	\$ 45,815	\$ 41,366	\$ 42,607	\$ 44,517	\$ 45,632	\$ 47,219	\$ 49,032	\$ 50,992	\$ 52,717	\$ 54,498
Other	\$ 19,269	\$ 21,918	\$ 37,526	\$ 35,973	\$ 37,052	\$ 38,713	\$ 39,682	\$ 41,063	\$ 42,640	\$ 44,344	\$ 45,844	\$ 47,393
Total Patient Service Revenue	\$1,712,994	\$1,769,187	\$1,951,694	\$1,971,947	\$2,031,105	\$2,122,142	\$2,175,311	\$2,250,979	\$2,337,413	\$2,430,832	\$2,513,053	\$2,597,962

#### Section J

MMC01 - Monmouth					
Medical Center  Department	Job Title	Dollars	FTEs	Sources of Personnel	Additional Personnel To Be Hired
Labor and Delivery	RN	8,677,109	74.1	Existing	
Environmental Services	Housekeeping Worker	2,430,353	61.0	Recruitment + Existing	10
Nursing Mother-Baby	RN	6,963,448	59.2	Existing	
Neonatal	RN	5,740,891	48.0	Existing	
Emergency Department	RN	5,380,962	45.5	Recruitment + Existing	40
Operating Room	RN	4,930,630	39.8	Recruitment + Existing	15
Medical Educ Medicine	Resident Housestaff	2,587,938	39.0	Existing	
Security	Security Officer	1,595,533	33.0	Recruitment + Existing	10
Dietary-Management	Food Service Worker	1,431,852	32.3	Recruitment + Existing	15
Patient Access Services	Patient Access Representative	1,326,834	28.3	Recruitment + Existing	4
Medical-Surgical Unit II - B5	RN	2,890,503	24.0	Existing	
Short Term Care (STC)	RN	2,603,349	22.4	Existing	
Emergency Department	ED Technician	1,120,885	21.6	Recruitment + Existing	20
Central Sterile Supply	SPD Technician Certified	1,092,626	20.7	Existing	
Nursing Mother-Baby	Clinical Care Technician	970,453	20.2	Existing	
Psych Screening	Mental Health Screener	1,459,641	19.8	Recruitment + Existing	20
Same Day Surgery	RN	2,520,258	19.2	Recruitment + Existing	15
Womens Health Unit	RN	2,286,924	19.2	Existing	

Medical-Surgical Unit			T		100
III - G5	RN	2,437,673	19.2	Existing	
Intensive Care Unit	RN	2,301,238	19.2	Existing	
	Respiratory			Recruitment	
Respiratory Care	Therapist Reg	1,938,050	18.6	+ Existing	4
Post Anesth Care Unit	RN	2,454,150	17.8	Existing	
Emergency Dept	Patient Access	2,101,200	17.0	Recruitment	
Access Service	Representative	894,164	16.6	+ Existing	16
		.,	1 2010	- unitering	
Medical Educ OB-GYN	Resident Housestaff	1,102,160	16.0	Existing	
Medical Educ Pedi	Resident Housestaff	1,063,410	16.0	Existing	
Operating Room	OR Technician	1 102 651	15.5	Evicting	
Medical-Surgical Unit	Clinical Care	1,192,651	15.5	Existing	
II - B5	Technician	800,926	15.4	Existing	
11 - D3	Pharmacy	800,920	13.4	Recruitment	
Pharmacy	Technician	1,032,405	15.2	+ Existing	9
Tharmacy	recinician	1,032,403	13.2	+ CXISTING	
Nursing Orientation	RN	1,530,645	14.6	Existing	
OR-Environmental	Patient Support				
Services	Associate	613,995	14.6	Existing	
Case Management	Case Manager	1,714,971	14.5	Existing	
Medical-Surgical Unit					(22)
XI - G6	RN	1,739,590	14.4	Existing	
	Clinical Care				
Labor and Delivery	Technician	634,342	13.2	Existing	
Patient Transport	Patient Escort	514,247	13.1	Existing	
Medical-Surgical Unit	Clinical Care	314,247	13.1	LAISTING	<del>.</del>
III - G5	Technician	663,562	13.0	Existing	
	recimician	003,302	13.0	LAISTING	
Psych IP-Adult DDMI	RN	1,486,300	12.8	Existing	
	Mental Health			5	
Short Term Care (STC)	Associate	707,094	12.8	Existing	
Nursing Orientation	Graduate Nurse	1,175,887	12.3	Existing	
<del>-</del>				Recruitment	
Pharmacy	Pharmacist	1,804,914	12.0	+ Existing	5
Medical Surgical X - C2	RN	1,445,612	12.0	Existing	

	Bed Board				
Logistics	Controller	660,225	11.3	Existing	
Medical Educ Ortho	Resident Housestaff	703,036	10.0	Existing	
Develop Innovation					
and Research	Clinical Instructor	1,278,187	10.0	Existing	
Psych Screening	RN	1,233,653	9.9	Evistina	
1 Sych Screening	Mental Health	1,233,033	3.5	Existing	
Psych IP-Adult DDMI	Associate	477,952	9.6	Existing	
	7.03001410	477,332	3.0	LAISTING	
Adult Psych (AP)	RN	1,225,407	9.6	Existing	
Surg Serv-					
Ortho/Neuro - T6E	RN	1,210,050	9.6	Existing	
Pediatrics Unit	RN	1,165,594	9.6		
Medical-Surgical Unit I	NIN	1,105,594	9.6	Existing	
- BBR2	RN	1,225,959	9.6	Existing	
Medical-Surgical Unit	Clinical Care	1,223,333	9.0	LAISTING	
XI - G6	Technician	480,390	9.6	Existing	
		100,030	13.0	Existing	
Cardiac Telemetry	Monitor Technician	494,720	9.5	Existing	
	Labor and Delivery				E 20
Labor and Delivery	Technician	655,742	9.4	Existing	
D 1: 1 : 1011					
Pediatric ICU	RN	1,076,059	8.8	Existing	
Padialagy Diagnostia	Radiologic	760 270		Recruitment	
Radiology-Diagnostic	Technologist	768,278	7.9	+ Existing	32
Medical Educ Dental	Resident Housestaff	466,713	7.5	Existing	
Surg Serv-	Clinical Care				
Ortho/Neuro - T6E	Technician	362,099	7.2	Existing	
Medical-Surgical Unit I	Clinical Care				
- BBR2	Technician	360,881	7.2	Existing	
Emergency				Recruitment	
Department	Unit Secretary	316,818	7.2	+ Existing	7
				Recruitment	
Cat Scan	CT Technologist	778,594	7.2	+ Existing	12
Medical Educ					
Radiology	Resident Housestaff	517,163	7.0	Existing	, a c
Environmental Sorvices	Coordinate	252.046	7.6		
Services	Coordinator	352,816	7.0	Existing	
Endoscopy Room	RN	820,016	6.5	Existing	

Dietary-Management	Nutritionist RD	497,016	6.5	Existing	
	Mental Health				
Sitter Costs Psych	Associate	330,472	6.3	Existing	
6 14					
Case Management	Social Worker MSW	570,982	6.2	Existing	
Adadia I Comital V CO	Clinical Care	242.664			
Medical Surgical X - C2	Technician	313,661	6.2	Existing	
Cancer Ctr-Breast Center	Mammography	CCB OCT	6.3	Futation.	
Center	Technologist	668,965	6.2	Existing	
MRI	MRI Technologist	673,719	6.1	Existing	
	Radiologic				
Radiology-Diagnostic	Technologist Senior	666,227	6.0	Existing	
Hadiology Diagnostic	Technologist Sellion	000,227	0.0	LAISTING	
Operating Room	RN Service Leader	781,894	5.9	Existing	
Preadmissions Testing	RN	800,001	5.7	Existing	
Cardiac Catheter Lab	RN	736,576	5.6	Existing	
Labor and Delivery	Scheduler Labor and Delivery	261 022		Fullation a	
Labor and Delivery	Maintenance	261,023	5.6	Existing	
Plant Operations	Mechanic Trade	373,272	5.4	Recruitment + Existing	5
ITandS	Communications	373,272	3.4	+ LAISTING	
Telecommunications	Operator	239,466	5.4	Existing	
	- прогине	200,.00	1	EXISTING	<u> </u>
Labor and Delivery	Agency	1,114,736	5.0	Existing	
Cancer Ctr-Breast					
Center	Scheduler	221,125	5.0	Existing	
CCBHC Grant	Case Manager I	296,206	5.0	Existing	
	Mental Health				
Adult Psych (AP)	Associate	251,673	4.8	Existing	
<b></b>	Clinical Care				
Pediatrics Unit	Technician	232,618	4.8	Existing	
Vantage Point	DAL	C22 574	1.0		
Infusion Center	RN	623,571	4.8	Existing	
Distribution	Distribution Technician	190 701	10	Evistins	
DISCRIBUCION	recinician	189,791	4.8	Existing	
Plant Operations	Stationary Engineer	358,191	4.8	Existing	
Nursing Mother-Baby	Unit Secretary	197,460	4.8	Existing	

	Clinical Care	1			
Womens Health Unit	Technician	233,118	4.8	Existing	
TV OTTO TT COURT OTTO	Clinical Care	233,110	+.0	LAISTING	
Intensive Care Unit	Technician	246,009	4.8	Existing	
	RRT Admit	210,005	1.0	LAISTING	. <u>.</u>
Nursing Supervisors	Education Nurse	648,966	4.7	Existing	
	Radiation Therapy	10,000	'''	Recruitment	
Radiation Oncology	Technologist	631,330	4.6	+ Existing	4
		,			
Radiology - RNs	RN	522,661	4.6	Existing	
				Recruitment	
Dietary-Management	Cook	251,559	4.3	+ Existing	1
				Recruitment	
Dietary-Management	Supervisor	274,417	4.2	+ Existing	1
	Clinical Care				
Sitter Costs	Technician	225,057	4.1	Existing	
	Clinical Care				
Sitter Costs - Suicide	Technician	216,860	4.0	Existing	
					- · · · · · · · · · · · · · · · · · · ·
Foundation	Director	465,290	4.0	Existing	
Quality Resource					
Services	Coordinator	429,199	4.0	Existing	<u> </u>
Environmental				Recruitment	
Services	Supervisor	245,746	4.0	+ Existing	1
				Recruitment	
Outpatient Infusion	RN	484,653	4.0	+ Existing	5
Professional Staff-					
Medicine	MMC Physician	763,779	3.7	Existing	
Dietem Mensen		10000			
Dietary-Management	Menu Technician	183,843	3.6	Existing	
Cancer Ctr-Prof Staff	Physician	2 072 100	3.6	Fuintin -	
Cancel Cti-Proi Stall	Asst Director Patient	2,973,109	3.6	Existing	
Labor and Delivery	Care	500,347	3.6	Fuintin -	
Labor and Delivery	Asst Director Patient	300,347	3.6	Existing	
Nursing Mother-Baby	Care	443,351	3.6	Evicting	
Traising Mother-Daby	Linen Service	443,331	3.0	Existing Recruitment	
Laundry	Worker	130,062	3.4	+ Existing	1
Cancer Ctr-Breast	Ultrasound	130,002	3.4	TEXISTING	1
Center	Technologist	328,095	3.3	Existing	
	Lactation Consultant	020,000	+	LAISTING	
OB Support Center	RN	451,023	3.2	Existing	
		,		- ZAISCHIE	
Neonatal	Unit Secretary	153,136	3.2	Existing	

	Clinical Care			Recruitment	
Same Day Surgery	Technician	159,116	3.2	+ Existing	1
				LAISEINE	
	Ultrasound			Recruitment	
Ultrasound	Technologist Senior	314,380	3.0	+ Existing	1
	Endoscopy		0.0	ZAISTING	
Endoscopy Room	Technician	231,988	3.0	Existing	
Mental Health-Child	Mental Health	202,500		EXISTING	
OP	Clinician	211,348	3.0	Existing	
		122,010		Recruitment	
Cancer Ctr-Admin	Clinical Navigator	377,166	3.0	+ Existing	3
Emergency	Asst Director Patient	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Recruitment	
Department	Care	430,884	3.0	+ Existing	3
		.00,00		Existing	
Central Sterile Supply	Supervisor	258,788	3.0	Existing	
		230,700	-   3.0	EXISTING	
Distribution	Manager	232,261	3.0	Existing	
	Executive Assistant				
Administration	Senior	242,049	3.0	Existing	
		1 12,0 15		LAISTING	
Short Term Care (STC)	Social Worker MSW	251,700	3.0	Existing	
			10.0		
Security	Security Sergeant	165,821	3.0	Existing	
Nursing	Assistant Vice				
Administration	President	701,137	3.0	Existing	J
Early Intervention					
Support Svs	Social Worker LCSW	306,771	3.0	Existing	
Psych IP-Adult DDMI	Social Worker MSW	249,341	3.0	Existing	
Patient Financial					
Services	Authorization	145,206	3.0	Existing	
Professional Staff-Pedi	MMC Physician	631,262	3.0	Existing	
Mental Health-Adult					
OP	Social Worker LCSW	284,505	3.0	Existing	
					10.500
Security	Security Officer II	126,695	3.0	Existing	
Radiology Support	Coordinator Clerical				
Services	(C10)	161,503	3.0	Existing	
-					
Plant Operations	Carpenter	216,788	3.0	Existing	
Clinical	Clinical Document				
Documentation Mgmt	Specialist	351,712	3.0	Existing	

					- 114
CCBHC Grant	Patient Navigator	225,396	3.0	Existing	
Early Intervention					
Support Svs	Case Manager I	176,644	3.0	Existing	
				Recruitment	
Security	Security Lieutenant	172,909	3.0	+ Existing	1
	Anesthesia			Recruitment	
Anesthesiology	Technician	163,273	3.0	+ Existing	2
Medical Educ Surgery	Resident Housestaff	237,764	3.0	Existing	
Nursing	Administrative				
Administration	Director	586,275	2.9	Existing	130
Nursing Float Pool	RN	443,856	2.9	Existing	
Psych Service-Admin					-
Ambulatory	Case Manager	314,606	2.8	Existing	
Psych Screening	Supervisor	245,391	2.8	Existing	
	Mental Health		1 - 13		777.00
Sitter Costs - Suicide	Technician	140,960	2.7	Existing	
	Asst Director Patient	<u> </u>			
Neonatal	Care	348,537	2.7	Existing	
	Administrative			Recruitment	
Nursing Supervisors	Supervisor	429,463	2.7	+ Existing	4
Float Maternal Child	RN	437,955	2.7	Existing	
Midwifery Program	Nurse Midwife	408,289	2.6	Existing	
One metion Ream	DAI Davilar	472.017	2.4	Frieting	***
Operating Room	RN Baylor	472,817	2.4	Existing	
Non-Invasive Cardiac Lab	Echocardiographer	248,322	2.4	Existing	
Modified Duty	Lenocardiographiei	246,322	2.4	Existing	
Capacity	RN	251,031	2.3	Existing	
Capacity	Radiologic	231,031	2.5	LAISTING	
Cardiac Catheter Lab	Technologist	323,582	2.3	Existing	
Dietary-Management	Supervisor	152,926	2.3	Evicting	
Dietai y-ivianagement	Advanced Practice	132,320	2.3	Existing	est
CCBHC Grant	Nurse	382,960	2.2	Existing	
	Guest Service				
Patient Satisfaction	Representative	102,135	2.2	Existing	
Radiation Oncology	RN	269,954	2.2	Existing	

	T	T			T
Vantage Point	Patient Access				
Infusion Center	Representative	98,243	2.2	Existing	
Cancer Ctr-Breast	Coordinator Clerical				
Center	(C10)	116,980	2.1	Existing	
Central Sterile Supply	SPD Technician Lead	117,818	2.1	Existing	
Central Sterile Supply	SPD Technician	114,339	2.1	Existing	
	Pharmacy				
Pharmacy	Technician Specialty	127,619	2.0	Existing	
	Ultrasound				
Ultrasound	Technologist	205,876	2.0	Existing	
	Ultrasound				
Ultrasound	Technologist RE	209,308	2.0	Existing	
Perioperative Support	Charge Capture				
Services	Specialist	128,557	2.0	Existing	
Acute Partial Hospital					
Program	Sr Primary Therapist	137,202	2.0	Existing	
	Mental Health				
Child and Family EISS	Screener	81,722	2.0	Existing	
Professional Staff-					
Medicine	Director MD	516,550	2.0	Existing	
Perioperative Support	Administrative				
Services	Assistant	93,719	2.0	Existing	
Infection Control	Coordinator	234,258	2.0	Existing	
Radiation Oncology	Dosimetrist	384,583	2.0	Existing	
		30 1,000	1.0	EXISTING	
Pharmacy Residents	Pharmacy Resident	117,839	2.0	Existing	
					1 2 2 3
Administration	Vice President	567,792	2.0	Existing	
Professional Staff-					
Orthopedics	RNFA	295,198	2.0	Existing	
Community Specific					
Med Program	Manager	149,529	2.0	Existing	
Community Specific					
Med Program	Coordinator	136,850	2.0	Existing	
	Material				
	Management			Recruitment	
Distribution	Specialist	117,298	2.0	+ Existing	1
Administration	Director	223,373	2.0	Existing	

	Τ		Т-	
	Coordinator	ļ		
Distribution	Perioperative	106,380	2.0	Existing
OB Support Center	Birth Certificate Rep	91,706	2.0	Existing
Short Term Care (STC)	Supervisor	182,947	2.0	Existing
Mental Health-Adult				
OP	Social Worker MSW	164,475	2.0	Existing
Oncology Data Center	Cancer Registrar	129,435	2.0	Existing
Patient Access				
Services	Supervisor	140,635	2.0	Existing
Psych IP-Adult DDMI	Adjunct Therapist	127,130	2.0	Existing
	Coordinator			
Outpatient Infusion	Administrative	90,494	2.0	Existing
Radiology Support				
Services	Scheduling Assistant	90,934	2.0	Existing
Pain Management	Advanced Practice			
Center	Nurse	276,082	2.0	Existing
H-B Cancer Support				
Community	Social Worker MSW	158,579	2.0	Existing
Vantage Point				
Infusion Center	Pharmacist	362,691	2.0	Existing
	Maintenance Trade			
Plant Operations	Lead	146,736	2.0	Existing
Patient Access				
Services	Team Leader	117,640	2.0	Existing
Professional Staff-		,		
Surgery	Chairman MD	1,478,152	2.0	Existing
	Sterile Core Surgical			
Operating Room	Tech	128,335	2.0	Existing
Perioperative Support	Operating Room			
Services	Scheduler	101,903	2.0	Existing
	Clinical Care		1	
Nursing Float Pool	Technician	106,812	2.0	Existing
	OR Equipment	200,022		2.134118
Operating Room	Technician	87,008	1.9	Existing
Nursing Antenatal		37,000	+	
Testing	RN	254,035	1.9	Existing
	Neurodiagnostic		1.5	- Children & Children
EEG	Tech II	148,697	1.8	Existing
	Polysomnograph	1-0,037	1.0	EVISTILE
Sleep Lab	Technician	141,056	1.8	Existing
Sicep Lab	recililician	141,030	1.0	LYISTIIIR

		1	1	
Class Lab	Respiratory	205 020	1.0	
Sleep Lab	Therapist Reg	206,838	1.8	Existing
Chart Tarra Cara (CTC)	Assistant Clinical	220 276	1.0	Friedin
Short Term Care (STC)	Director	228,376	1.8	Existing
Psych IP-Adult DDMI	Asst Director Patient	207.964	1.8	Frieding
PSych IP-Adult DDIVII	Care	207,864	1.8	Existing
Operating Room	Asst Director Patient Care	245 802	1.8	Evicting
Operating Room	Coordinator	245,892	1.0	Existing
Operating Room	Technical (T10)	164,237	1.8	Existing
Operating Noom	Technical (110)	104,237	1.0	LAISTING
Nursing Mother-Baby	Agency	372,213	1.7	Existing
Transing Mother Basy	rigericy	3,2,213	1.,	- ZAISTING
Short Term Care (STC)	Adjunct Therapist	116,886	1.7	Existing
			1	
Psych IP-Adult DDMI	Unit Secretary	70,033	1.7	Existing
	,			
Professional Staff-Pedi	Director MD	338,857	1.6	Existing
Family Health Ctr-				
Admin	RN	212,118	1.6	Existing
<b>Wound Care Center</b>	RN	150,582	1.6	Existing
	Advanced Practice			
Cancer Ctr-Prof Staff	Nurse	222,392	1.6	Existing
Emergency Dept				
Access Service	Team Leader	93,688	1.5	Existing
Medical-Surgical Unit				
III - G5	Unit Secretary	86,670	1.4	Existing
Medical-Surgical Unit				
II - B5	Unit Secretary	74,446	1.4	Existing
EKG	EKG Technician	74,916	1.4	Existing
Professional Staff-				
Orthopedics	PD Physician	530,553	1.4	Existing
	PD Administrative			
Nursing Supervisors	Supervisor	206,487	1.3	Existing
Radiology Support	Clinical Care			
Services	Technician	54,397	1.2	Existing
Davids Carra :	Acute Care Fam Sup	 		
Psych Screening	Specialist	55,521	1.2	Existing
Heart Failure Mgt	BN1	442.405		
Program	RN	143,405	1.2	Existing
Special Procedures-	Special Procedure	120 404		Estation
Radiology	Technologist	139,494	1.2	Existing

Ocean Township	Radiologic	T			
Satellite Site	Technologist	104,533	1.2	Existing	
Non-Invasive Cardiac					
Lab	PD RN	165,013	1.1	Existing	
	Assistant Clinical	1			-
Adult Psych (AP)	Director	145,032	1.1	Existing	
				Ŭ I	
Dietary-Management	Cashier	51,135	1.1	Existing	
	Linen Service				
Laundry	Worker Lead	49,007	1.1	Existing	
Dietary-Management	Dietetic Technician	60,300	1.1	Existing	
Medical-Surgical Unit I					
- BBR2	Unit Nurse Leader	124,154	1.1	Existing	
Medical-Surgical Unit					
XI - G6	Unit Nurse Leader	124,939	1.1	Existing	
Medical Surgical X - C2	Unit Nurse Leader	121,197	1.1	Existing	
Intensive Care Unit	Unit Nurse Leader	144,291	1.1	Existing	
Medical-Surgical Unit					
III - G5	Unit Nurse Leader	138,800	1.1	Existing	
Medical-Surgical Unit					
II - B5	Unit Nurse Leader	122,972	1.1	Existing	
Short Term Care (STC)	Unit Secretary	68,042	1.1	Existing	
	Clinical Care				
Post Anesth Care Unit	Technician	51,326	1.1	Existing	
	Nuclear Medicine				
Nuclear Medicine	QA Tech	172,573	1.1	Existing	
Cancer Ctr-Breast	Imaging				
Center	Technologist Lead	138,420	1.1	Existing	
II II G & Hir Gr	Mammography				
Howell Satellite Site	Technologist	127,635	1.1	Existing	
Colts Neck Satellite	Mammography	1.00 5			
Site	Technologist	128,603	1.1	Existing	
Harris II Carrellina Cir	Patient Access				ĺ
Howell Satellite Site	Representative	53,344	1.1	Existing	
Colts Neck Satellite	Patient Access	54.055			
Site	Representative	54,389	1.1	Existing	
Valorio Program	DNI	160 770		F. C.	
Valerie Program	RN	168,778	1.1	Existing	
Vantage Point	Infusion Pharmacy	71 504		Fulletin	
Infusion Center	Tech	71,594	1.1	Existing	

	Ambulatory Care RN			
Geriatric Program	QA	124,948	1.1	Existing
MRI	MRI Aide	46,689	1.1	Existing
Cancer Ctr-Breast				
Center	RN	143,167	1.1	Existing
<b>Pediatric OP Services</b>	RN	141,726	1.1	Existing
Special Procedures-	Coordinator			
Radiology	Radiology (T12)	147,288	1.1	Existing
Radiology - RNs	Coordinator RN	133,909	1.1	Existing
	Lead Patient			
Patient Transport	Transport	42,664	1.1	Existing
	Coordinator			
Ultrasound	Radiology (T13)	137,108	1.1	Existing
Cardiac Catheter Lab	Cardio Vascular Tech	170,887	1.1	Existing
Professional Staff-				
Surgery	Director MD	444,959	1.1	Existing
Mental Health-Adult				
OP	Financial Counselor	47,778	1.0	Existing
Mental Health-Adult				
OP	Records Registrar	46,853	1.0	Existing
Mental Health-Adult				
OP	RN	126,101	1.0	Existing
Non-Invasive Cardiac				
Lab	RN	123,118	1.0	Existing
Non-Invasive Cardiac				
Lab	Echo Tech Lead	118,460	1.0	Existing
	SPD Inventory			
Central Sterile Supply	Control Spec	61,136	1.0	Existing
Cancer Ctr-Breast				
Center	Film Librarian	46,051	1.0	Existing
Professional Staff-				
Medicine	PD Physician	488,502	1.0	Existing
	Nuclear Medicine			
Nuclear Medicine	Technologist	138,969	1.0	Existing
	Pharmacist			
Pharmacy	Registered	150,741	1.0	Existing
	Director Patient			
Post Anesth Care Unit	Care	148,881	1.0	Existing
Vantage Point	Medical			
Infusion Center	Technologist	99,782	1.0	Existing

Vantage Point	Financial				
Infusion Center	Coordinator	57,911	1.0	Existing	
Vantage Point		101,022	1.0	ZXISTING	
Infusion Center	Medical Technician	85,219	1.0	Existing	
	Lead CT	10,000		Recruitment	
Cat Scan	Technologist	112,171	1.0	+ Existing	1
	MRI Technologist			Recruitment	
MRI	Lead	164,813	1.0	+ Existing	1
Dietary-Management	Assistant Director	86,614	1.0	Existing	
Endoscopy Room	LPN	90,230	1.0	Existing	
	Certified Medical				
Outpatient Infusion	Assistant	56,645	1.0	Existing	
Foundation	Manager	83,603	1.0	Existing	
Adult Psych (AP)	Social Worker MSW	76,918	1.0	Existing	
	Advanced Practice				1987
Care Coordination	Nurse	197,576	1.0	Existing	
Professional Staff-OB-					
Gyn	Physician	403,711	1.0	Existing	
Professional Staff-					
Surgery	Nurse Practitioner	158,508	1.0	Existing	
CCBHC Grant	Quality Analytics Manager	89,947	1.0	Existing	
Child and Family EISS	Case Manager	50,380	1.0	Existing	
Family Health Ctr-	Coordinator				
Admin	Administrative	67,776	1.0	Existing	
MMC-Ryan White	Coordinator				
Grant	Management	70,953	1.0	Existing	
Perioperative Support					
Services	Operations Manager	64,599	1.0	Existing	
OR-Environmental					
Services	Manager	70,949	1.0	Existing	
Valerie Program	Child Life Specialist	49,888	1.0	Existing	
Radiology Support					
Services	Transcriptionist	44,106	1.0	Existing	
	Coordinator				
Cancer Ctr-Admin	Administrative	45,245	1.0	Existing	
Cancer Ctr-Breast	Coordinator				
Center	Radiology (T14)	112,939	1.0	Existing	

				Recruitment	
Dietary-Management	Manager	73,657	1.0	+ Existing	1
, , , , , ,		1 2,221			
Case Management	Social Worker LCSW	88,612	1.0	Existing	
<u> </u>		· ·	<u> </u>		
Bariatric Program	Data Entry Clerk	40,586	1.0	Existing	
				Recruitment	
Security	Security	37,279	1.0	+ Existing	2
Medical Education	Executive Assistant	57,238	1.0	Existing	
Community Health	Manager	49,399	1.0	Existing	
Foundation	Manager	86,781	1.0	Existing	
	Associate Director				
Professional Staff-Pedi	MD	229,250	1.0	Existing	
Professional Staff-					
Dentistry	Director MD	176,011	1.0	Existing	
Develop Innovation					
and Research	Coordinator	60,191	1.0	Existing	
Perioperative Support					
Services	Systems Analyst	154,654	1.0	Existing	
			1		
Dietary-Management	Manager	92,227	1.0	Existing	
Medical Educ	Residency Program				
Medicine	Admin	57,270	1.0	Existing	
Nursing	Program				
Administration	Coordinator	105,042	1.0	Existing	
Non-Invasive Cardiac	Director Patient	450.056			
Lab	Care	152,956	1.0	Existing	
OR-Environmental	6	45.745			
Services	Coordinator	45,715	1.0	Existing	
Acute Partial Hospital	Director	121 540	1.0	Fuintin -	
Program	Director	121,540	1.0	Existing	
Candina Dahahilitatian	Director Patient	151 226	1.0	Frietin	
Cardiac Rehabilitation	Care	151,326	1.0	Existing	
Case Management	Assistant Director	116,596	1.0	Evisting	
Case Ivialiagement	השוש השום השום השום השום השום השום השום	110,390	1.0	Existing	
Case Management	Social Worker BSW	78,452	1.0	Existing	
Case Management	Jocial Worker DOW	70,432	1.0	LAISTING	
Case Management	Director (MS12)	150,252	1.0	Existing	
Table Management			1.0	- ZAISTING	
Fire and Safety	Regional Director	130,714	1.0	Existing	į

	Patient Access		T		
Wound Care Center	Coordinator	46,848	1.0	Existing	
		1			
Respiratory Care	Supervisor	137,827	1.0	Existing	
Acute Partial Hospital					
Program	Co	81,592	1.0	Existing	
Acute Partial Hospital	Mental Health				
Program	Worker	77,394	1.0	Existing	
				Recruitment	
Radiology-Diagnostic	Radiologic	104,672	1.0	+ Existing	1
	Director Patient				
Cardiac Catheter Lab	Care	187,690	1.0	Existing	
Cancer Ctr-Breast					
Center	Director	179,408	1.0	Existing	
				Recruitment	=
Radiology-Diagnostic	Supervisor	119,309	1.0	+ Existing	1
					1
Cardiac Rehabilitation	Exercise Physiologist	48,185	1.0	Existing	
	Coordinator				
Cat Scan	Radiology (T14)	142,322	1.0	Existing	
	Hyperbaric				
Hyperbaric Therapy	Technologist	59,647	1.0	Existing	
Child and Family EISS	Social Worker LCSW	94,839	1.0	Existing	
	Director Patient	İ			
Valerie Program	Care	197,734	1.0	Existing	
Valerie Program	Social Worker MSW	89,293	1.0	Existing	
	Nutritional Support				
Dietary-Management	Clinician	76,391	1.0	Existing	
			1		
Bariatric Program	RN	104,948	1.0	Existing	
	Chief Academic				
Medical Education	Officer	346,636	1.0	Existing	_
Mark - 15 - 1 5 -					
Medical Educ OB-GYN	Manager	76,240	1.0	Existing	
Diale Adama and	Coordinator	02.540			
Risk Management	Professional (T12)	82,519	1.0	Existing	
Community Health	Draguana Dinastan	02.200	1.0	Fuitable -	
Community Health	Program Director	92,388	1.0	Existing	
Diversity and Inclusion	Director	152 401	1.0	Frieting	10
Diversity and inclusion	Director	153,401	1.0	Existing	
Financial Services	Financial Analyst	72 310	1.0	Evicting	
rinaliciai services	rinanciai Anaiyst	72,310	1.0	Existing	

Early Intervention				
Support Svs	Supervisor	105,883	1.0	Existing
				102
Radiology - RNs	PICC Nurse	113,564	1.0	Existing
H-B Cancer Support				
Community	Regional Director	210,865	1.0	Existing
Cancer Ctr-Breast				
Center	Manager	70,480	1.0	Existing
Bariatric Program	Resource Advisor	48,521	1.0	Existing
Patient Satisfaction	Director	108,727	1.0	Existing
Professional Staff-	Advanced Practice			
Medicine	Nurse	150,501	1.0	Existing
Emergency Dept				
Access Service	Manager	96,209	1.0	Existing
	Coordinator			
Foundation	Administrative	115,017	1.0	Existing
Pain Management				
Center	Director	196,390	1.0	Existing
	Administrative			
CCBHC Grant	Director	148,245	1.0	Existing
	Coordinator			
Nursing Staff Office	Management	86,099	1.0	Existing
MMC-Ryan White	Coordinator Clerical			
Grant	(C7)	47,209	1.0	Existing
	Director Patient			
Medical Surgical X - C2	Care	183,316	1.0	Existing
	Director Patient			
Neonatal	Care	170,532	1.0	Existing
Mental Health-Adult	_			
OP	Secretary	41,077	1.0	Existing
H-B Cancer Support	Coordinator			
Community	Professional (P9)	70,893	1.0	Existing
Cancer Ctr-Breast	Coordinator	122 227	1.0	Frieding
Center	Radiology (T13)	122,237	1.0	Existing
Radiation Oncology	Chief Physicist	348,278	1.0	Existing
Central Sterile Supply	Manager	94,993	1.0	Existing
Pharmacy	Pharmacist Senior	175,480	1.0	Existing
Sleep Lab	Director	174,512	1.0	Existing

	Lead HVAC			
Plant Operations	Mechanic	86,937	1.0	Existing
Plant Operations	Coordinator	88,939	1.0	Existing
-				
Security	Manager	96,055	1.0	Existing
	Chief Medical			
Administration	Officer	560,634	1.0	Existing
Financial Services	Vice President	295,961	1.0	Existing
Foundation	Principal Gift Officer	165,055	1.0	Existing
CCBHC Grant	Clinical Navigator	123,957	1.0	Existing
Child and Family EISS	Case Manager II	60,943	1.0	Existing
Develop Innovation	Regional Admin			
and Research	Director	202,081	1.0	Existing
Institutional Review				
Board	Director	131,722	1.0	Existing
Infection Control	Director	188,661	1.0	Existing
MMC-Ryan White				
Grant	HIV Counselor	52,177	1.0	Existing
Surg Serv-	Director Patient			
Ortho/Neuro - T6E	Care	186,222	1.0	Existing
Neonatal	Unit Service Worker	39,473	1.0	Existing
	Coordinator Clerical	]		
OB Support Center	(C10)	40,358	1.0	Existing
	Director Patient			
Operating Room	Care	174,252	1.0	Existing
Perioperative Support	Executive Assistant			
Services	Senior	56,736	1.0	Existing
	Asst Director Patient			
Endoscopy Room	Care	134,492	1.0	Existing
				2
Short Term Care (STC)	Coordinator	48,897	1.0	Existing
Early Intervention		,		
Support Svs	Peer Support Staff	42,179	1.0	Existing
H-B Cancer Support				***
Community	Program Director	98,841	1.0	Existing
Cancer Ctr-Admin	Manager	90,725	1.0	Existing

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Physicist	251,556	1.0	Existing
Clinical Pharmacist	155,955	1.0	Existing
Coordinator			
Administrative	65,766	1.0	Existing
Director	123,400	1.0	Existing
Lead Electrician	77,914	1.0	Existing
Director	214,078	1.0	Existing
Manager	90,725	1.0	Existing
Executive Assistant Senior	68,266	1.0	Existing
Coordinator	46,496	1.0	Existing
Chief Nursing Officer	325,407	1.0	Existing
Director	114,517	1.0	Existing
Residency Program Admin	63,726	1.0	Existing
Executive Assistant			
Senior	64,931	1.0	Existing
Executive Assistant Senior	74.122	1.0	Existing
Assistant Director	119,659	1.0	Existing
Regional Director	204,081	1.0	Existing
Nutritionist RD	89,466	1.0	Existing
Assistant Director	111,945	1.0	Existing
Denials Analyst	49,128	1.0	Existing
Accounts Specialist	77,282	1.0	Existing
1			
Chairman MD	565,763	1.0	Existing
	Clinical Pharmacist Coordinator Administrative  Director  Lead Electrician  Director  Manager Executive Assistant Senior  Coordinator  Chief Nursing Officer  Director Residency Program Admin Executive Assistant Senior  Executive Assistant Senior  Executive Assistant Senior  Executive Assistant Senior  Assistant Director  Regional Director  Nutritionist RD  Assistant Director  Denials Analyst	Clinical Pharmacist Coordinator Administrative  Director  Lead Electrician  Director  Director  Manager  Executive Assistant Senior  Chief Nursing Officer  Director  Director  Director  Director  Director  Admin  Executive Assistant Senior  Admin  Executive Assistant Senior  Admin  Executive Assistant Senior  Admin  Executive Assistant Senior  Fasidency Program Admin  Executive Assistant Senior  Assistant Director  Regional Director  Nutritionist RD  B9,466  Assistant Director  Denials Analyst  49,128	Clinical Pharmacist         155,955         1.0           Coordinator Administrative         65,766         1.0           Director         123,400         1.0           Lead Electrician         77,914         1.0           Director         214,078         1.0           Manager         90,725         1.0           Executive Assistant Senior         68,266         1.0           Coordinator         46,496         1.0           Chief Nursing Officer         325,407         1.0           Director         114,517         1.0           Residency Program Admin         63,726         1.0           Executive Assistant Senior         64,931         1.0           Executive Assistant Senior         74,122         1.0           Assistant Director         119,659         1.0           Regional Director         204,081         1.0           Nutritionist RD         89,466         1.0           Assistant Director         111,945         1.0           Denials Analyst         49,128         1.0

Professional Staff-	Advanced Practice			
Surgery	Nurse	149,552	1.0	Existing
Professional Staff-				
Surgery	RNFA	130,790	1.0	Existing
	Patient Navigator			
CCBHC Grant	Non Clinical	50,736	1.0	Existing
MMC-Ryan White				
Grant	RN	106,821	1.0	Existing
Medical-Surgical Unit	Asst Director Patient			
II - B5	Care	111,158	1.0	Existing
Mental Health-Child	Coordinator		9	
ОР	Regional	75,741	1.0	Existing
	Director Patient			
Psych IP-Adult DDMI	Care	143,786	1.0	Existing
Cancer Ctr-Breast	Coordinator Clerical			
Center	(C7)	44,840	1.0	Existing
Vantage Point	Director Patient		Ĭ	
Infusion Center	Care	170,015	1.0	Existing
Vantage Point	Asst Director Patient			
Infusion Center	Care	135,827	1.0	Existing
Pharmacy	Assistant Director	178,871	1.0	Existing
Dietary-Management	Director	155,611	1.0	Existing
Oncology Data Contar	Managar	05.045	1.0	Fuinting
Oncology Data Center	Manager	85,945	1.0	Existing
Quality Resource	Mina Dunnidant	257.422	1.0	Fuinding
Services	Vice President	257,432	1.0	Existing
Plant Operations	   Painter	59,654	1.0	Evisting
riant Operations	railitei	39,034	1.0	Existing
Plant Operations	Assistant Director	98,380	1.0	Existing
Trant Operations	Assistant Director	36,380	1.0	CAISTING
Security	Director	157,071	1.0	Existing
0000,117		137,071	1.0	Existing .
Security	Security Captain	59,754	1.0	Existing
, ,	Physician			
Administration	Contracting Officer	96,462	1.0	Existing
	Coordinator			
Administration	Administrative	100,122	1.0	Existing
			1	
Patient Satisfaction	Manager	94,917	1.0	Existing
				Ŭ.
Patient Satisfaction	Coordinator	60,209	1.0	Existing

	т		T
Director	155,754	1.0	Existing
Director	95,525	1.0	Existing
Social Worker BSW	83,959	1.0	Existing
Regional Director	204,029	1.0	Existing
Regional Director	179.285	1.0	Existing
Coordinator Clerical			Existing
Assistant Vice			
Administrative			Existing
Supervisor Director Patient	165,655	1.0	Existing
Care	156,247	1.0	Existing
Coordinator RN	129,526	1.0	Existing
Care	176,678	1.0	Existing
Care	144,669	1.0	Existing
Asst Director Patient Care	119,125	1.0	Existing
Clinical Research Nurse	130,607	1.0	Existing
Chief Technologist	169,821	1.0	Existing
Supervisor	145,972	1.0	Existing
Secretary Department	52,718	1.0	Existing
Residency Program Admin	58,892	1.0	Existing
Regional Director	129,474	1.0	Existing
Physicist	284,430	1.0	Existing
Clinical Pharmacist			Existing
Administrative	107,370	1.0	LAISTING
	Director  Social Worker BSW  Regional Director  Regional Director  Coordinator Clerical (C10)  Assistant Vice President  Administrative Supervisor  Director Patient Care  Coordinator RN  Director Patient Care  Director Patient Care  Cinical Research Nurse  Chief Technologist  Supervisor  Secretary Department  Residency Program Admin  Regional Director	Director 95,525  Social Worker BSW 83,959  Regional Director 204,029  Regional Director 179,285  Coordinator Clerical (C10) 55,470  Assistant Vice President 173,500  Administrative Supervisor 165,655  Director Patient Care 156,247  Coordinator RN 129,526  Director Patient Care 176,678  Director Patient Care 144,669  Asst Director Patient Care 119,125  Clinical Research Nurse 130,607  Chief Technologist 169,821  Supervisor 145,972  Secretary Department 52,718  Residency Program Admin 58,892  Regional Director 129,474  Physicist 284,430  Clinical Pharmacist	Director         95,525         1.0           Social Worker BSW         83,959         1.0           Regional Director         204,029         1.0           Regional Director         179,285         1.0           Coordinator Clerical (C10)         55,470         1.0           Assistant Vice President         173,500         1.0           Administrative Supervisor         165,655         1.0           Director Patient Care         156,247         1.0           Coordinator RN         129,526         1.0           Director Patient Care         176,678         1.0           Director Patient Care         144,669         1.0           Asst Director Patient Care         119,125         1.0           Clinical Research Nurse         130,607         1.0           Chief Technologist         169,821         1.0           Supervisor         145,972         1.0           Secretary Department         52,718         1.0           Residency Program Admin         58,892         1.0           Regional Director         129,474         1.0           Physicist         284,430         1.0

Quality Resource	Office Manager	T -			T
Services	Office Manager (NonSupervisor)	74.010	1.0	Freightin -	
Quality Resource	Quality Analytics	74,919	1.0	Existing	
Services	Manager	81,492	1.0	Fuintin a	
Services	ivialiagei	01,492	1.0	Existing	
Plant Operations	Lead Plumber	77,478	1.0	Existing	
riune operations	Lead Flamber	77,476	1.0	LXISTING	
Medical Educ Pedi	Manager	74,114	1.0	Existing	
Professional Staff-	Associate Program				
Medicine	Director MD	256,476	1.0	Existing	
	Coordinator	,			
Sleep Lab	Administrative	41,334	1.0	Existing	
		<u> </u>			
Anesthesiology	OR Technologist	56,637	1.0	Existing	
	Lead Anesthesia				
Anesthesiology	Technician	66,392	1.0	Existing	
Psych Screening	Director	137,681	1.0	Existing	
Plant Operations	Chief Engineer	94,029	1.0	Existing	·
Surg Serv-	Coordinator				
Ortho/Neuro - T6E	Management (MS8)	127,213	1.0	Existing	
A -1 -4+ D 1 - / 4 D \	A 11				
Adult Psych (AP)	Adjunct Therapist	62,956	1.0	Existing	
Dough Coronina	Office Manager	50.004	1.0		
Psych Screening	Office Manager	58,894	1.0	Existing	,
Valerie Program	Social Worker Senior	101 476	1.0	Fuinkin	
Valerie Frogram	Social Worker Sellion	101,476	1.0	Existing	
Cancer Ctr-Admin	Regional Director	169,380	1.0	Existing	
currer ett Autilii	Charge Capture	109,380	1.0	EXISTING	-
Radiation Oncology	Analyst	47,668	1.0	Existing	
nadiation Oncology	Analyst	47,008	1.0	Existing	
EEG	Supervisor	117,659	1.0	Existing	
	- Supervisor	117,033	1.0	LAISTING	
Plant Operations	Electrician	61,536	1.0	Existing	
Environmental		,	1	Recruitment	
Services	Manager	71,028	1.0	+ Existing	1
ITandS				Recruitment	
Telecommunications	Supervisor	67,193	1.0	+ Existing	1
	,				
Patient Satisfaction	Coordinator	56,420	1.0	Existing	
NJ Family Planning	Patient Access			"	
Grant .	Representative	46,877	1.0	Existing	

	AV-				
CCBHC Grant	Assistant Director	97,105	1.0	Existing	
	Director Patient				
Intensive Care Unit	Care	147,961	1.0	Existing	
Medical-Surgical Unit	Director Patient				
II - B5	Care	148,850	1.0	Existing	
Medical-Surgical Unit	Director Patient	1			
III - G5	Care	131,060	1.0	Existing	
Adult Psych (AP)	Unit Secretary	38,670	1.0	Existing	
Early Intervention		33,010			
Support Svs	Social Worker MSW	85,673	1.0	Existing	
Mental Health-Adult	Secretary	05,075	1.0	EXISTING	
OP OP	Department	53,271	1.0	Existing	
H-B Cancer Support	Department	33,271	1.0	LAISTING	
Community	Patient Navigator	66,197	1.0	Existing	
Community	r atient ivavigator	00,137	1.0	LXISTING	
Plant Operations	HVAC Mechanic	66,275	1.0	Existing	
Trans operations	Electronics	00,273	1.0	EXISTING	
Plant Operations	Mechanic	76,662	1.0	Existing	
Environmental	Wicelianic	70,002	1.0	LAISTING	
Services	Assistant Director	79,392	1.0	Existing	
Environmental	Assistant Director	79,392	1.0	LXISTING	
Services	Director	122,307	1.0	Existing	
Jei vices	Patient	122,307	1.0	Existing	
Patient Satisfaction	Representative	50,114	1.0	Existing	
	Administrative				
Medical Staff	Assistant	45,464	1.0	Existing	
	Administrative				
CCBHC Grant	Secretary	44,131	1.0	Existing	
					- VI.
Nursing Staff Office	Staff Assistant	52,485	1.0	Existing	
Magnet	Director	155,200	1.0	Existing	
Medical-Surgical Unit	Asst Director Patient				
III - G5	Care	132,682	1.0	Existing	
-	Director Patient				-
Pediatrics Unit	Care	162,332	1.0	Existing	
Labor and Delivery	Coordinator	50,526	1.0	Existing	
Nursing Antenatal					83
Testing	Financial Counselor	43,723	1.0	Existing	
Early Intervention	Office Manager				
Support Svs	(NonSupervisor)	53,266	1.0	Existing	

Mental Health-Adult				
OP	Case Manager I	52,023	1.0	Existing
Preadmissions Testing	Coordinator	85,969	1.0	Existing
Radiology Support				27.00411/8
Services	Clerk Senior	61,016	1.0	Existing
Vantage Point	Pharmacist			
Infusion Center	Specialist	163,005	1.0	Existing
Central Sterile Supply	Director	128,331	1.0	Existing
Security	Locksmith	73,297	1.0	Existing
Medical Education	Assistant Director	87,392	1.0	Existing
Medical Education	Associate Director	98,128	1.0	Existing
Geriatric Program	Driver Van	40,514	1.0	Existing
Child Life Program	Child Life Specialist	60,217	1.0	Existing
MMC-Ryan White Grant	Director	97,538	1.0	Existing
Same Day Surgery	Asst Director Patient Care	131,409	1.0	Existing
Adult Psych (AP)	Director Patient Care	147,862	1.0	Existing
Spec Pedi-CEC-RNEP	Nurse Practitioner	134,896	1.0	Existing
Cardiac Service Administration	Office Manager	68,204	1.0	Existing
Cancer Ctr-Admin	Genetic Counselor	104,282	1.0	Existing
Pharmacu	Material Management	63.184	1.0	
Pharmacy	Specialist	63,184	1.0	Existing
Pharmacy	Coordinator Clinical	164,270	1.0	Existing
Plant Operations	Plumber	85,315	1.0	Existing
Medical Staff	Coordinator Credentials	66,190	1.0	Existing
Foundation	Development Associate	57,797	1.0	Existing
Care Coordination	Advanced Practice Nurse	228,337	1.0	Existing

Institutional Review					
Board	Assistant Director	85,707	1.0	Existing	
Family Health Ctr-	Patient Access				
Admin	Coordinator	49,354	1.0	Existing	
	Director Patient				
Nursing Mother-Baby	Care	136,673	1.0	Existing	
	Administrative				
Valerie Program	Secretary I	58,833	1.0	Existing	20
H-B Cancer Support					
Community	Project Manager	70,886	1.0	Existing	
	Administrative				
Radiation Oncology	Assistant	49,727	1.0	Existing	
	Coordinator				
Nuclear Medicine	Radiology (T14)	154,382	1.0	Existing	
Emergency Dept					
Access Service	Supervisor	66,588	1.0	Existing	
Perioperative Support		]			
Services	Director	167,381	1.0	Existing	
ITandS	Communications				
Telecommunications	Operator Lead	50,794	1.0	Existing	2177
Care Coordination	Nurse Practitioner	193,405	1.0	Existing	
Medical Surgical X - C2	Unit Secretary	50,185	1.0	Existing	
	Coordinator Clerical	00,200	1	- Linearing	***
Radiation Oncology	(C7)	46,235	1.0	Existing	
	(	,	1		
Geriatric Program	Staff Assistant	55,710	1.0	Existing	
Cardiac Rehabilitation	RN	114,649	1.0	Existing	
				Recruitment	
Pharmacy	Lead Pharmacist	134,913	1.0	+ Existing	1
	Respiratory				
Respiratory Care	Therapist Lead	128,288	1.0	Existing	
	Respiratory Care				
Respiratory Care	Practitioner	128,890	1.0	Existing	
	Respiratory				
Respiratory Care	Therapist Cert	115,780	1.0	Existing	
	Certified Medical				
Geriatric Program	Assistant	56,465	1.0	Existing	
	Asst Director Patient				
Post Anesth Care Unit	Care	126,575	1.0	Existing	
Other	All Other Titles	9,714,640	55.9	Existing	

	193,350,237	1,963.6	278

#### L: BED AND SERVICE INVENTORIES

#### 1. Bed Inventory:

Bed Complement	Licensed Beds	C/N Approved But Not Licensed Beds	Proposed New Beds	Proposed Decrease in Beds	Total Beds After Project Completion
Medical/Surgical	318			-228	90
ICU/CCU	28		+8		36
Obstetric	54		+16		70
Pediatric	15			-4	11
Psychiatric (All categories)	63				63
Comprehensive Rehabilitation					
Long Term Care					
Other	5				5

## Exhibit 1C

# CN-3 Narrative Revisions

For ease of review, only amended paragraphs are provided below with reference to location found in the original application submission.

#### Page 2, Paragraph 5

The Long Branch Hospital Campus will continue to provide key services including a satellite Emergency Department, an observation unit with 24 beds for emergency and same day surgery patients as needed, all inpatient and outpatient behavioral health services, outpatient surgical services, and imaging services. MMC remains committed to the residents and City of Long Branch. This commitment extends to supporting the creation of a vibrant community around the hospital services provided at the Long Branch campus. A shuttle/van service will be provided from the Long Branch site to the Tinton Falls campus for easy access of patients, their families/caregivers and staff who may rely on public transportation.

#### Page 26, Paragraph 8

Current med/surg licensed capacity is overstated and under-utilized. The inpatient average daily census for medical/surgical inpatients was approximately 79 patients for 2022 as reported on the B2. This supports our decision to request a decrease of 228 medical surgical beds.

#### Page 27, Paragraph 1, includes table

Inpatient demand projections show the proposed licensed capacity as being sufficient to meet future demand. Please see Question 5 for a full discussion of projected utilization of all inpatient services. The proposed changes in licensed capacity will enable a more effective and efficient utilization of beds. Sufficient capacity exists at both sites to expand medical/surgical service in the event of population needs.

As a result, the hospital proposes the following changes in licensed capacity.

Bed Category	Current Licensed Beds	Proposed Beds – Long Branch	Proposed Beds Tinton Falls	Proposed Beds – Total
Med/Surg	318		90	90
Adult/ICU/CCU	28		36	36*
Ob/Gyn	54		70	70
Pediatric	15		11	11
Ped/ICU	5		5	5
NICU	31		40	40**
NICU Intensive	23			
NICU Intermediate	8			
Subtotal Acute	451		252	252
Adult Psychiatric Closed	25	25		25
Adult Psychiatric Open	19	19		19
Peds Psychiatric Closed	19	19		19
Total Acute Beds	514	63	252	315
Newborn Bassinets	36		50	50
Observation Unit		24		24

<sup>\*</sup>With acuity adaptable capacity for intensive care services

<sup>\*\*</sup>Will be licensed for 23 intensive and 8 intermediate consistent with current; Building 40 and those

<sup>9</sup> additional beds will be subject to future CN call and approval

#### Page 30, Paragraph 3 & 4

The new hospital campus will operate in conjunction with the existing MMC Long Branch site assuring continued local support the Long Branch communities. The Long Branch site will continue to offer an observation unit with 24 beds, a satellite Emergency Department, all inpatient and outpatient behavioral health services, imaging services, outpatient surgery and specialty clinic services. A transportation service will be available between the two sites for the benefit of patients, staff and family members/caregivers. The hospital is committed to creating a vibrant community village setting around the services remaining on the site.

In April 2021, MMC announced a partnership with the City of Long Branch and Mayor John Pallone to develop a new Innovation and Technology Center for the city through a donation of property from Monmouth Medical Center. Through this donation and partnership, new centers will be developed, including fitness center; nutrition, education and kitchen center; health and wellness services; a technology center and an expansive park (a copy of the City's press release in included as Appendix 8). The Medical Center is working with a variety of community partners to plan the redevelopment and modernization of areas in and surrounding he current campus that will complement the remaining outpatient hospital services and enhance the City of Long Branch. This investment is evidenced in the MMC's underwriting the creation of a new Boys and Girls Club location in Long Branch.

#### Page 31, Paragraph 2

The Todd Building on the MMC campus is one of the newest buildings which contains single, as well as semi private rooms, which can be converted into single bedded rooms to ensure patient care and safety protocols are in alignment with the level of care at the Tinton Falls Campus to serve observation patients and SDS patients. The existing emergency department can easily continue to function as a satellite ED. Once the older acute care buildings are no longer in use, building maintenance costs will be substantially reduced and hospital-based facilities relocated in more suitable locations in terms of size and adjacencies. Working together, both campuses will provide central New Jersey residents with convenient, accessible and high-quality care.

#### Page 36, Paragraph 1

The expansion is anticipated to have a positive impact on the hospital's employees. The facility will provide a state-of-the-art medical center for patients and be designed to enhance both staff efficiency and patient safety, building upon MMC's culture of safety and innovation. Some services will remain on campus, including a satellite emergency department, an observation unit with 24 beds, clinics, inpatient and outpatient behavioral health, and outpatient imaging and surgery.

#### Page 45, Paragraph 5, 6,7 & 8

Long Branch will maintain an observation unit with 24 beds in order to continue to provide access to Long Branch residents. Psychiatric beds will also remain on the Long Branch campus and the hospital will continue to pursue enhanced quality and Center of Excellence status for psychiatric services. There will be no diminishment in the number of psychiatric beds as these are governed by specific Certificate of Need rules.

Medical surgical beds will be reduced from 318 beds to a total of 90 bed on the Tinton Falls campus supported by a 36-bed acuity adaptable ICU. There will be an observation unit with 24 beds on the Long Branch campus. With the relocation to Tinton Falls, the obstetrical beds will increase from 54 beds to 70 beds (64 postpartum and 6 antepartum beds). A 16 Bed Pediatric Unit with acuity adaptable beds will be

provided, reducing licensed beds from 15 beds to 11 beds. The 5 PICU beds will be sustained with acuity adaptable design.

The relocation of major acute care functions of MMC from Long Branch to Tinton Falls is expected to have no impact on facilities located in and around MMC's primary and secondary service area, as the project encompasses an relocation of services without an addition of beds. MMC's current primary and secondary service area towns are identified in the Figure 6.1 and Table 6.1 in the original application.

#### Page 53, Paragraph 6

The Long Branch Campus will continue to provide much needed services to the Long Branch community. Select outpatient services will include a satellite emergency department, outpatient surgery, an observation unit with 24 beds capable of caring for emergency and same day surgery patients as needed, imaging, inpatient and outpatient behavioral health services and specialty clinics. MMC has been working with municipal and community based organizations to plan for the development of a community village to replace buildings that will no longer be in use. Plans to date call for the development of new facilities for the City of Long Branch with a new Health, Wellness and Technology Center featuring a new park by virtue of a gift from MMC to the City. See Appendix 8 for a copy of the City's press release. MMC has begun discussion with other community-based providers to create services that will complement the health services remaining on the campus.

#### Page 54, Paragraph 2

Medical/surgical beds will be reduced, but remain available while other services like observation areas at both sites, in-keeping care delivery patterns, will increase in numbers.

#### Page 57, Paragraph 6

No new services requiring additional specialized human resources are required for the implementation of the project. All staffing increases are related to the operation of services on the Long Branch Campus.

#### Page 59, Paragraph 4

This Certificate of Need application requests the relocation by the same provider as the sender and the receiver of acute care services to a new location and the development of a new facility on this site. However, the original hospital site will continue to provide a **satellite** emergency department, psychiatric inpatient and outpatient services, an observation unit with 24 beds, clinics, imaging and outpatient surgery.

#### Page 61, Paragraph 1, 3

#### § 8:33-3.5 Buildings (a) The following shall apply to buildings

MMC is seeking approval for the relocation of its hospital license and the majority of its acute care services to a new campus via this certificate of need application.

#### § 8:33-3.5 Buildings

3. The relocation of an entire licensed health care facility that is subject to the certificate of need requirement to a new site outside the same planning region as the existing

#### facility site shall not be permitted.

The proposed project is a relocation of services and is within the same planning area.

#### § 8:33-3.5 Buildings

4. iii. All direct patient services in the existing facility shall cease operation once the replacement facility is licensed.

The majority of acute care services will be relocated and will cease operation once the replacement facility is licensed. Inpatient psychiatric beds and an observation unit with 24 beds shall remain on the Long Branch Campus.

#### Page 65, Paragraph 5

#### N.J.S.A. 26:2H et seq.

e) The availability of sufficient manpower in the several professional discipline:

All staffing increases are related to increased staffing requirements for engineering, environmental ancillary services and programs, like the satellite ED which are duplicative but will enhance access for the local community. MMC is confident in its ability to recruit the additional staff required to implement the project.

#### Page 67, Paragraph 4

N.J.A.C. 8:33-4.9 (2016)

§ 8:33-4.9 General criteria for review

4. The availability of sufficient manpower in the several professional disciplines:

All staffing increases are related to increased staffing requirements for engineering, environmental ancillary services and programs, like the satellite ED which are expansive but will enhance access for the local community. MMC is confident in its ability to recruit the additional staff required to implement the project.